**Climate Advisory Service**

**Inter-American Investment Corporation**

The Inter-American Investment Corporation (IIC), a member of the Inter-American Development Bank (IDB) Group, is a multilateral organization based in Washington D.C., which is committed to the development of Latin America and the Caribbean (“LAC”) through the private sector. As part of its mission, the IIC supports the private sector and state-owned enterprises through financing in the form of loans, equity investments, and guarantees. At this time, IIC management is searching for a highly qualified Advisory Service Consultant within the Advisory Services and Blended Finance Team (INO/NFP), within the Investment Operations Department (“INO”).

INO follows a matrix model, with three segment Divisions covering; Infrastructure and Energy (IEN), Financial Institutions (FIS) and Corporates (SMC), and transversal areas such as the Financial Products and Services Division (FNP), in charge of capital market solutions, trade and supply chain finance and resource mobilization, the Portfolio Management Division (PTM) and the NFP Team, and equity products. The Department’s ultimate goal is to generate sustainable projects with significant development impact from the prospecting stage through closing and monitoring.

INO/NFP works closely with INO’s Segment Divisions to prepare impactful projects, mainstreaming sustainability considerations, supporting champions in specific sectors through knowledge products and outreach activities, and influencing the market through publications, conferences and other activities. The Team also manages third party funds for technical assistance solutions that provide additionality to loan operations.

**Main Functions and Responsibilities:**

The Climate Advisory Service Consultant main functions and responsibilities shall include:

* Support the implementation of an action plan to double climate finance by 2020
* Provide technical advice and supporting the development of IDB Group Country Strategies and the IIC’s multi-year Business Plans in relation to climate action and sustainability, helping to identify and overcome relevant specific institutional and regulatory issues;
* Support the design and implementation of a portfolio of advisory services products and services and lead the business development efforts; identify and prioritize potential clients, according to IIC’s priorities;
* Convene regional and national private sector – related dialogues, promote industry initiatives aligned with IIC’s Climate Action Plan and with the global climate agenda;
* Collaborate with Segment Divisions to originate sustainable investments adding technical assistance related to climate (forestry, renewable energy, energy efficiency, climate smart agriculture) and support throughout the IIC operating cycle to mainstream climate and sustainability considerations;
* In collaboration with investment teams from INO segment divisions, support the identification and design of projects where the use of technical assistance and/or blended climate finance is justified and contributing to the structuring of the technical assistance or concessional finance component in such projects;
* Oversee preparation of lessons learned related to advisory services within and outside the IDBG for the country. Disseminating information to project teams on transaction strengths, weaknesses, risks and risk mitigation options;

**Qualifications:**

Experience in climate finance, advisory services and thought leadership with private sector actors is essential. Successful track record in positions both in private sector firms and in development focused institutions will be highly valued. An understanding of the operational work of the IIC or similar multilateral institutions as well as an understanding of the operational frameworks of public sector and/or multilateral institutions (including their special governance, mandates, safeguards, and human resources structures) will be a plus.

**--Education:** An advanced degree (at least Master’s, MBA, or equivalent) in Finance, Business Administration, Engineering, International Development and/or other relevant fields.

**--Experience:** At least 5+ years of relevant professional experience in private finance with a proven track record of working with private sector actors and development organizations. Understanding of client needs and challenges, market idiosyncrasies, and drivers of change in Latin America and the Caribbean shall be highly valued.

**--Language Skills:** oral and written proficiency English required; Spanish language preferable; knowledge of Portuguese and/or French is a plus.

**Technical Competencies:**

**Project Design and Structuring** – Designs and structures projects that are sustainable, financially and developmentally sound and contribute to the IIC mission.

**Sector and Thematic Expertise** – Develops and applies specialized sector or strategic expertise to projects.

**Relationship Management** –Manages internal or external clients and their needs by building relationships, maintaining contact, and gathering a deep understanding of their function or business.

**Core and Leadership Competencies:**

**Innovation and Creativity** – Develops imaginative ideas and solutions through creativity, experimentation and critical thinking.

**Quality and Efficiency in All we do** – Creates and/or implements standards of excellence for products and services ensuring consistency, accuracy, reliability and efficiency. Continuously seeks new ways to make processes run smoother and faster to enhance outcomes.

**Communication, Influence and Accountability** – Communicates effectively and leverages relationships and strategies to influence others.

**Client Focus** – Understands client needs and provides services that meet their expectations for quality and performance. Meets the IIC’s expectations for ethical behavior.

**Developing People and Teams to Deliver Results** – Builds employee talent and capability and communicates their accountability for development as well as meeting business goals.

**Promoting Diversity, Inclusion and Collaboration** – Improves and ensures a diverse environment by actively working to build, coach and empower teams with diverse backgrounds (e.g. gender, ethnic origin, disability, sexual orientation, background, perspective).

**The IIC offers a competitive benefits & compensation package.**

**The IIC is committed to diversity and inclusion and to providing equal opportunities in employment. We embrace diversity on the basis of gender, age, education, national origin, ethnic origin, race, disability, sexual orientation, religion, and HIV/AIDs status. We encourage women, Afro-descendants and persons of indigenous origins to apply.**